



# ASSOCIATED EXPRESS



320 Mallard Lane, Mankato, MN 56001 Phone: (507) 345-5861 Fax: (507) 345-5828 April 2009



The deal is sealed!!!!

## !!! New Generation of Ownership at AFI !!!

### *Tradition of Excellence Continues*

We are excited to announce that Associated Finishing has been successfully purchased by long-time employees Ted Schreyer and John Kapsner. Former AFI Owner and President Chuck Klammer has been committed for many years to keeping the business in the hands of people who helped build it. As Chuck states, "Looking at my age on the measuring tape, and realizing the goals I still have in my life, I decided it was time to make the transition. Sometimes the older quarterback has to step down and let the younger quarterback take over." Chuck is retiring after more than 40 years in the finishing business.

Ted Schreyer and John Kapsner are now equal shareholders in the business. Together, they have more than 50 years of experience with AFI.

Ted, who takes the reigns as President, joined AFI as a painter in 1978 when the company was applying liquid paint and experimenting with a new phenomenon called "Powder Coat". Throughout high school and college, Ted worked with AFI and decided to stay with the company after graduating in 1985. During the late 1980's, he covered various administrative roles with the company and eventually took over all production responsibilities when John Kapsner was hired in 1988 to handle finances. Ted has remained V.P. of Operations since that time.

John was actually AFI's banker during the 1980's. In 1988, he joined AFI's staff because he had a desire to eventually own a business and AFI looked like a promising opportunity. He has run the office and administrative portion of the business as V.P. of Administration since he was hired.

With John's financial background, and Schreyer's finishing background, the two are excited to take AFI into the future. This transition has been in the planning stages for a number of years and all parties are happy with the agreement.

"We are blessed with a terrific staff and we are all committed to continuously improve on the quality and service we have become known for."



If you wish to send cards or greetings to Chuck they can be sent to Associated Finishing Inc. at 320

Mallard Lane, Mankato, MN 56001. or emails can be sent to: [cklammer@associatedfinishing.com](mailto:cklammer@associatedfinishing.com)



### ASSOCIATED FINISHING, INC.

#### CUSTOMER SERVICE CHANGES—CUT & SAVE

To better serve our customers, we've made a few upgrades to our communication networks. We have purchased two Blackberries for Ryan and Ted which will enable AFI to receive your calls and e-mails on the shop floor.

**Ryan Kapsner @ 507-382-2964 or Ted Schreyer @ 507-382-2855**

Continue to contact Ryan Kapsner for status of orders, or for any other questions that may arise on your current/future orders. Jammey Harroun will be assisting Ryan taking calls and questions. Jammey started as one of AFI's powder/liquid painters. He has supervised AFI's 2nd shift, currently supervises our liquid paint area, and manages the paint and powder equipment. Jammey and Ryan are highly trained and capable of serving our many customers needs and questions.

\*\*\*\*\* Toll-Free 866-345-5861—Fax 507-345-5828 \*\*\*\*\*

Status on orders	Ryan Kapsner	ext. 246 <a href="mailto:rkapsner@associatedfinishing.com">rkapsner@associatedfinishing.com</a>
Status on orders	Jammey Harroun	ext. 221 <a href="mailto:jharroun@associatedfinishing.com">jharroun@associatedfinishing.com</a>
Pick-up/Delivery	Brian Christnagel	ext. 211 <a href="mailto:bchristnagel@associatedfinishing.com">bchristnagel@associatedfinishing.com</a>
Quality	Christine Doering	ext. 212 <a href="mailto:cdoering@associatedfinishing.com">cdoering@associatedfinishing.com</a>



Check out our website at: [www.associatedfinishing.com](http://www.associatedfinishing.com)

We welcome RFQ's - e-mail to: [quotes@associatedfinishing.com](mailto:quotes@associatedfinishing.com)

or fax to Associated Finishing, Inc. (507) 345-5828

How well do you know AFI's employees? In AFI's April newsletter 2008, we featured 15 of our employees who have unique hobbies or interests. You were to match them up and see how many you could get right. We will be featuring another three this month. We will continue to feature them until we have matched the entire list. Be sure to look for the next featured AFI employees in our June 2009 newsletter! (Only five more to go!)

1. **Owns TopShelf Karaoke Business—Chrissy Sather** is a match. Chrissy has always been a Karaoke fan. She has been singing Karaoke for 13 years when she began her own karaoke business. She has at least one show a month. She has over 3000 + songs in her library. Chrissy says that every show is interesting because there are different people and different choices. Chrissy's most requested song is, "Summer Night" from "Grease". Everybody loves Grease!!! It will be two years in April that Chrissy has worked at AFI as our administrative assistant. She has two sons Gabe and Willie.
2. **Owns Furniture Refinishing Business—Al Baer** is a match. After becoming a downsizing statistic in the early 90's Al began looking for a vocation to supplement his full time job, just in case he became another statistic of downsizing. Al's most rewarding work has been restoring old furniture that are family heirlooms, for someone such as Grandma Mary's rocker or Aunt Tina's very ornate buffet. Al has perfected his process. He strips the coating using a process called the "flow over" system verses the dip system, all finish coats are applied using an HVLP spray system. Al also adds his woodworking skills to duplicate missing parts on furniture when needed. Al has been working at AFI for 18 years and is our resident Process Engineer. Al loves working at AFI because we are a Christian based organization that uses those Christian principles to guide our dealings with co-workers, customers, and vendors. We have a good core group of people within the organization that makes coming to work each day both rewarding and fun. Al has been married to his wife Becky for 41 years and they have 2 daughters and 4 grandsons.
3. **Dart Player—Shari Small** is a match. Shari began her dart playing career in 1987 when a friend asked if she would like to join a team. As they say, the rest is history. Shari played in the World Tournament in Las Vegas, Nevada at the Rivera Casino. Shari explained the tournament was an experience she will never forget. The language barrier seemed to be the most interesting to overcome, many of the players could not speak any English. Shari's highest score is 174 in 3 dart's out of possible 180 points, that is awesome!!! Shari has worked at AFI for 12 years in Data Entry, and is a viable part of our AFI team. Shari has been married to her husband Vince for 41 years and they have 2 daughters and 9 grandchildren.



### "Parting is such sweet sorrow"

AFI says good bye to Bette! We celebrated in style with food, and music by our own Ted Schreyer and family members. Bette was thrilled by all the hoop la and food. Some of AFI's customers even dropped in on Bette to wish her well.

*Bette wants to thank everyone who attended her Retirement Party and if you gave a card, gift or well wishes she said it was much appreciated. She loved working with her AFI family and looks forward to being invited back for a pot luck or two. She looks forward to working now and then to keep her pockets lined with a bit of cash to spoil her grandchildren.*



AFI upgrades our 24 foot straight truck. Both our trucks have "air ride" giving customers more reliability for pick up and delivery of parts and a "gentle ride" to protect the powder coat finish. (AFI drivers pictured left to right) Brian Christnagel, Reggie Williams, Dan Murray).

We pray that you had a blessed Easter ,by remembering the price our Savior paid for you on the cross at Calvary. The price included everything, even his life. We pray you found time to reflect, meditate and worship your Savior, Jesus Christ.



**Cash Anthony McMichael**  
**Born January 2, 2009**  
**6 lbs 8 ounces**  
**21 inches long**

**Proud parents**  
**Terry McMichael**  
**& Sarah Olson**

**Terry is a lead person hanging and racking and also a key player on our Lean Steering Committee.**

